

MPV Survey Package - Fax Back Application

The Cost:

only \$645.00 (including gst)

This represents a savings of \$120-\$140 on cost of individual survey participation!

MPV Survey Package includes:

- *MPV Profit & Expenses Survey 2012*
- *MPV Fees Survey 2012*
- *MPV Fee Positioning System 2012 (FREE of charge)*
- *MPV Performance Survey 2012*
- *MPV Wages & Salaries Survey 2012*

What does the MPV Survey Package offer?

Many practices participate in every survey that we do and many more practices intended to participate in every survey. If you are in either of these two groups then the discounted package is a great option!

MPV Survey Package will offer you the following:

1. A discount of between \$120-\$140 (amount depends on practice size)
2. Automatic two week extension on closure dates – meaning more time to participate!
3. The new *MPV Fee Positioning System* (now offered with the *MPV Fees Survey*) is included FREE of charge.
4. The *MPV Wages & Salary Survey* is valued at the lower value of \$165.00 irrespective of practice size.
5. Electronic survey forms delivered to you automatically by email

What is a MPV Fee Positioning System?

Possibly the best tool yet to help you set your fees for 2012! The *MPV Fees Survey* advises you where your fees stand within the veterinary industry but at the end of the day it is up to you to determine where you want your fees to be for the next period. We have now supplemented this with the *MPV Fee Positioning System* that allows **YOU TO SPECIFY** the *percentile position* within the industry that you wish to occupy and the report will provide you with the **ACTUAL FEES** you need to charge to achieve this goal.

Comment: *This report was created as the result of several requests from participants in 2010 and I actually used it myself to set fees when developing the report. I can assure you this is a VERY valuable tool to help get your fees right!* Rob White

MPV Survey Schedule for 2012



Below is a schedule for the proposed surveys for 2012.

		Opens	Early-bird Closes	Early-bird Fee	Full Fee
MPV Profit & Expenses Survey 2012	N/A	1 st February	10 th March	\$170.00	\$210.00
MPV Annual Fees Survey 2012	Survey	1 st March	10 th April	\$140.00	\$170.00
	Fee Positioning System	N/A	N/A	\$120.00	\$120.00
MPV Performance Survey 2012	N/A	1 st August	31 st August	\$170.00	\$210.00
MPV Wages & Salaries Survey 2012	2.9 vets or less	1 st October	31 st October	\$165.00	\$205.00
	3.0 vets or more	1 st October	31 st October	\$185.00	\$225.00
Complete Survey Package 2012 (all 4 surveys plus Fee Positioning System for Fees Survey)	Fee Positioning System FREE	N/A	N/A	\$645.00	N/A

Confidential contact details:

Confidential contact person:

Practice name:

Address:

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Preferred phone number: Fax:

Preferred email:

- I wish to purchase an *MPV Survey Package 2012* now (payment below)
- Please contact me to discuss the *MPV Survey Package 2012*

Payment options:

1. Post cheque with application
2. Wholesaler / Manufacturer Loyalty Scheme points:

Please charge the purchase of my *MPV Survey Package* to (Company name)

Signature:

3. Credit card: Card number _____
(Visa, Mastercard only)

Expiry date: ____ / ____ Name on card: _____

Signature: Amount: \$645.00 (including gst)